

Peabody Enterprise

1739-1922

Leather Industry in Peabody---Other Features

Section III

Our Tanning Machinery Used In Every Country

Leather machinery has made it possible for the tanner to increase production. The first machines used were the Union splitting machine and pin and England wheels. Before the splitting machine the thickness of the hide was determined or made by cutting the hide substance down by hand. A wasteful and slow method. The Union splitting machine is in use today. It was invented about 1850 by the father of the late George Pratt, who was killed while operating one of them. The son, George Pratt, was a skillful splitter who escaped the injuries so many others received, because of the danger of getting the hands caught in the cylinder which pulls the leather against the knife. England wheels invented in Civil war times are in general use in tanneries today. There have been no radical changes in the mechanism, nor in the pin wheels which appeared after the Civil war. Invented by the Englands they are a monument to the inventive genius of these pioneers. These men remained a factor in the leather business for scores of years. Other devices for the saving of labor ap-

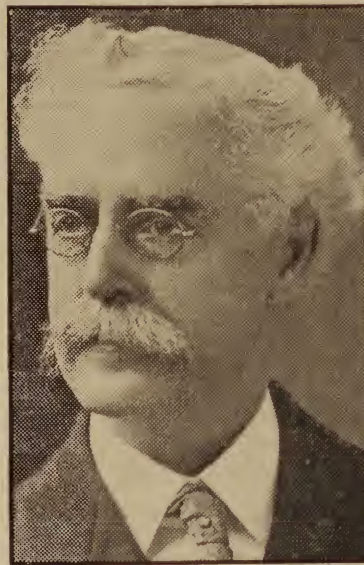
peared from time to time until the Vaughan family changed the whole leather manufacture. Vaughan senior invented a putting out machine which was destined to revolutionize that part of leather making. Always important that skins in process should be "put out" properly, the original machine showed what could be accomplished. Ira, George and Charles Vaughan built a machinery plant. Starting small, the growth was phenomenal. The factory in South Peabody grew to such proportions that in a comparatively short time it led the industry. Machinery for every process was placed on the market, with the result all tanners were compelled to purchase them to compete in the business. From 1895 machines have appeared, all doing their part, and today marked improvements are shown only to be excelled by new ideas already in process of construction.

The belt knife splitting machine although invented in the 80's is a model of inventive genius. To describe the workings would require much space. It is sufficient to say that what can be accomplished in splitting leather

to any thickness has stamped it as the peer of leather machinery. The measuring machine is another which required pronounced inventive brains. The first method of measuring leather was by a hand frame divided in square feet. Ex-Mayor Turner was the wonder of the trade in that style of measuring. Then came the pin machine invented by David Winter of Danvers. Sawyer of Danvers brought out a machine of a different type. This machine has been improved on and is recognized today as the standard. A machine made in Germany by the Turner Tanning Machinery Co. has attracted attention of late, but has been used here only for tests.

Today the Turner Tanning Machinery Co. are the acknowledged leaders of machinery in the tanning industry. Located in Peabody, they have added much to the taxable value of the city and employ hundreds of skilled mechanics. (The industry is still in its infancy.) The possibilities of what can be accomplished is unlimited, and it is confidently expected in years to come, inventions will appear which will eclipse all previous efforts.

Wm. F. Sawyer Tops Peabody Businessmen



WILLIAM F. SAWYER
Peabody's Oldest Merchant

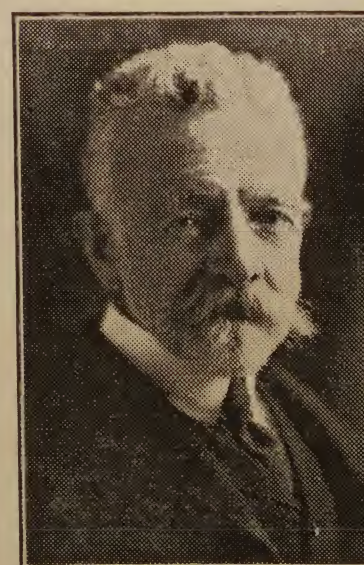
The honor of being the oldest merchant in Peabody in point of continuity belongs to William F. Sawyer, owner of Sawyer's dry and fancy goods store on Main street, who in another few months will have rounded out his fiftieth year as a businessman in this city. No other Peabody merchant is now doing business who was established in 1873 and for that matter there is no leather manufacturer or other individual of concern identified with the local trade who was engaged in business here when Mr. Sawyer became a merchant here.

Mr. Sawyer passed his 75th birthday anniversary December 11, and he is still one of the most active businessmen of the city, giving freely of his time as director in all three of the local banks and is a member of the sinking fund commission of the city of Peabody.

He was born in Danversport December 11, 1847, the son of Mr. and Mrs. Asa Sawyer. His father was one of the earliest building contractors in this section. At the age of three years he was taken to East Boston where his parents removed. Later the family lived in Somerville, Cambridge, and then moved to Hartwellville, Vermont, on the doctor's advice to remove the mother to a greater altitude because of her poor health. There the father established the first barrel factory in New England and was getting a firm foothold when death claimed him. Mr. Sawyer was then a lad of ten years. The mother with her two sons and daughter moved back to Melrose, where Mr. Sawyer finished his education in the grammar schools. He worked his way through the last two years of his school by serving in a grocery store. The mother had placed him on a farm in Holliston, Mass., where after two weeks of hard labor he decided to run away, and so he returned to Melrose. Instead of going directly home he applied for the job in the family grocery store. He got the job. His mother walked in a few hours later and found him behind the counter.

Completing the grammar school course he secured a job with a pioneer Boston wholesale drygoods store at the salary of \$50 for the first year. His carfare cost him \$52 a year back and forth from Melrose. He got his salary doubled the second year and another fifty dollars was added for the third year. He was getting on. The firm thought so evidently, for they sent him on the road as a salesman in his fourth year at the age of 16 years. He was given the territory of Amesbury and Newburyport and the next year was assigned to the Cape Cod district, covering Provincetown, Nantucket and Martha's Vineyard.

The railroad ran only as far as Hyannis. From there he took a two-wheel gig for the balance of his route. (Continued on page 21)



HENRY CABOT LODGE
Senior Senator From Mass.

Peabody Has World Wide Reputation For Leather

When the Wide-Awakes, a political organization in the first campaign of Abraham Lincoln in 1859 and '60, carried a banner inscribed "There Is Nothing Like Leather," it struck the key note of what has made Peabody the largest leather center in the world. That spirit which boosts an industry by insisting it is greater than all others, gives an impetus which carries it to success.

All lines of endeavor have times when it takes perseverance to carry it to success. Particularly is this so in the tanning and finishing of leather, for the reason large stocks must be carried and the time between buying the raw material and selling the finished product runs into months. Therefore it is a gamble, and the most successful are those whose judgment wins in a majority of cases. All must take losses.

All industries change as the years roll by. None have changed more radically than has the leather industry. To describe these changes would occupy much space, and it is not the purpose of this article to go minutely into those changes, only in a general

thus keeping out the cold and water. It was an usual sight to see the workmen cutting out the frozen tan in order to turn the leather in the pits. They worked in the open regardless of the weather and were as hardy as backwoodsmen. Their hours were from sunrise to sunset, or in the summer from six to six, in winter according to the sun. Little attention was paid to comfort, and the bosses worked as well.

It took in those days at least nine months to tan leather. The hides were prepared in the beamhouse by hand. It was a process of removing the hair by lime, then by drenching, bringing the hide to the proper state for tanning. A crude process indeed, but it might be termed the beginning of the industry as to methods. From 1840 tanneries sprung up as mushrooms. Small at first, by the time of the Civil war Foster street was a tanning center. Walnut street was not built in those days, but that land was a nest of tanpits.

The war put a quietus on the tanning industry. Help was scarce and the volume of business was small.

vious to that time served them but little, for the losses in the last years of business had taken most of it.

This condition did not apply to the sheep leather end of the business. The strike did not affect them and to their credit they kept up with the times, produced new leathers as circumstances demanded, and thus were prosperous. Peabody has led the world in the quality and quantity of its sheep leather. Not fitted for vamps of shoes, ways and means had to be provided for this output. Sheepskins have been put into every place that leather goes, with the exception of vamps and quarters of shoes. It can be said these skins have been used for vamps, but rarely. When L. B. Southwick originated the idea of imitating other leathers by means of embossing presses, it started a line which has shown no limit. True it is, the original finishes have gone by, but new ideas have taken that place with the result that some of the scores of kinds of sheep leather always find a market. It has proved to be one of the wonders of the industry. The growth of tanneries has been



RESIDENCE OF MRS. CATHERINE T. O'SHEA PEABODY'S LARGEST INDIVIDUAL TAXPAYER
ON WASHINGTON AND MAIN STREETS

way. As the demand for new leather came on from year to year, it was met by the tanners, and from a black finished hide or skin in the old days, it is now every color finished on the grain and flesh as the customer demands. If the tanner of days gone by could come back and witness the changes, it would indeed be a revelation.

Since the world war the demand for extreme styles has been most pronounced. Today's market is one of extremes, the regular lines receiving little attention. So as in the past and the same can safely be said of the future, Peabody tanners have and will meet all requirements as to quality, assortment and volume.

Deacon Joseph Southwick is said to be the first tanner of leather in Peabody. In 1739 by crude methods he tanned the skins of animals and as history makes a note of this fact it is presumed his output was enough to attract attention. Brooksby, as Peabody was called in those days, possessed water in abundance. The many brooks contained a water peculiarly fitted for tanning purposes. This fact made Peabody a leather city. In the last 25 years the changes in tanning has reduced the value of the brooks, although this water is an asset.

Little is known of the progress of the industry from 1739 to 1840, only that tanning was gradually developed. Foster street and the territory where Walnut street now is became a nest of tanneries and currying shops. Of the older tanners Obadiah Kimball and Franklin Osborn were prominent. A tanyard on the George C. Vaughan property on Foster street is said to be the oldest of what might be termed the modern tanyard. There were no doubt small numbers of vats older, but it remained for this pioneer of the industry to build 104 pits and it was of such magnitude as to attract attention from the outside world. Clay was used on the outside of the pits to keep them water tight. As an example of raising grades the top of this yard was two feet above Foster street level when built, and twenty years ago the tops of the pits were three below the Foster street level.

The tanyards of those days were in the open. For the winter a foot or more of spent tan covered them over,

From the close of the war in 1865 to 1872 the business increased. In 1872 the Boston fire put a dent in the business. Many local tanners lost their all in this fire, but their spirit remained and the business continued with success for 13 years. Then came the strike of 1885. It was a sad condition for employer and employee. All lost money, but during the year it continued, western tanners took away much of the business, and with the changes which were going on and which the local tanners refused to admit, the days of brogan and kip leather were numbered. Gradually the tanners of the 70's retired from business. In 1890 less than one-half were in business, and in 1900 practically all of the brogan and kip leather manufacturers were out of the business. The years of prosperity pre-

phenomenal. Tanneries in the late '60's were considered large if the output was 50 sides or 25 hides daily. A sheepskin factory with 50 dozen output was large. It took few years for that capacity to be doubled. In the early '80's the big fellows produced 500 sides daily, the sheepskin manufacturer 200 dozen. Then came the period of consolidation. The ordinary tanner could not capitalize a big business. There was a chance for several of them to get together and form a corporation and many were formed with the result that the output in some plants rose to 1000 sides daily. In sheep leather a few produced 500 dozen as a daily output.

It remained for the A. C. Lawrence Leather Co. to show the way in the amount of production. An offshoot (Continued on page 21)



SUMMER HOME OF GENERAL FRANCIS HENRY APPLETON ON PROSPECT STREET
NEAR PROCTOR'S CROSSING

PERSONNEL OF INDUSTRIAL PLANTS

MORRILL LEATHER CO.—Tanners Sheepskins. Frank G. Allen, President; Philip L. Reed, Treasurer; directors, the above and E. P. Gilliland, A. L. Hill, H. Crosby. Incorporated 1887.

NEW ENGLAND CONCRETE PRODUCTS CO.—Making of Concrete Products. West Peabody. Walter Scholes, President; William S. L. Roop, Vice President and General

Manager; Karl W. Battis, Secretary and Treasurer. Established 1922.

MUNROE & ARNOLD-MERRITT EX. CO.—Express, Freight, Teaming of all kinds. 1 Mill street. Established 1825.

NEW ENGLAND SAND & GRAVEL CO.—Refiners of high grade Sand and Gravel. West Peabody, Walpole. Operators, Moore Sand & Gravel Co., So. Wilmington.

Walter Scholes, President; William J. L. Roop, Vice President and General Manager; Karl W. Battis, Secretary and Treasurer; James A. Kingsley, Sales Manager. Established 1915.

THE MORSE BLACKING CO.—Manufacturers of Leather Finishes, Blacks, Colors, Colorless. Canton, Boston, Peabody. George D. Morse, J. Ellison Morse, George D. Morse, Jr. Established 1888.

C. P. OSBORNE CO.—Leather manufacturers. Sheep, Splits, Bag, Strap and Case Leather. 100 Foster street. Louis P. P. Osborne (owner). Established by Calvin P. Osborne about 1883.

J. E. OSBORN & CO.—Manufacturers of Sheep Leather, Black and White. Aborn place. J. E. Osborn. Established 1900.

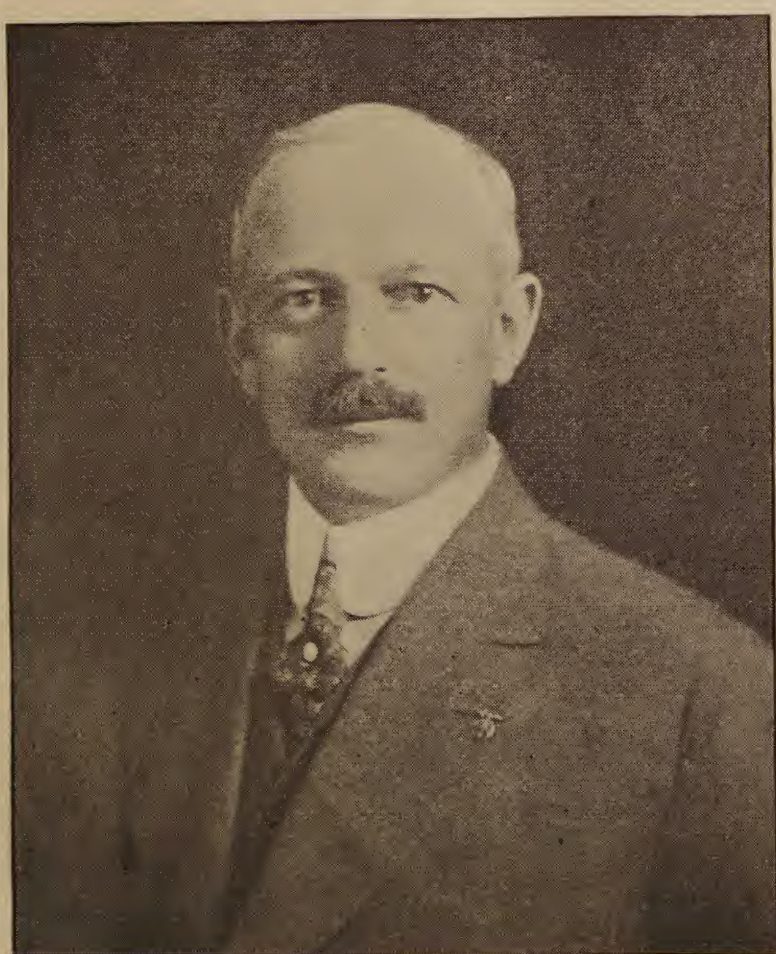
PEARSE LEATHER CORPORATION.—Leather Manufacturers. Fancy Leather. Walnut and Wallis streets. Ernest Pearse, President and Treasurer; Harris Goldberg, Vice President. Established 1916.

NATHAN H. POOR & CO.—Contract Tanners and Finishers Sheep skins. 73 Lowell street. George H. Poor, Frank H. Sanger, Nathan H. Poor, Charles F. Poor. Established: Poor & Littlefield, 1884 to N. H. Poor Leather Co. 1899, to Nathan H. Poor & Co., 1909, to date.

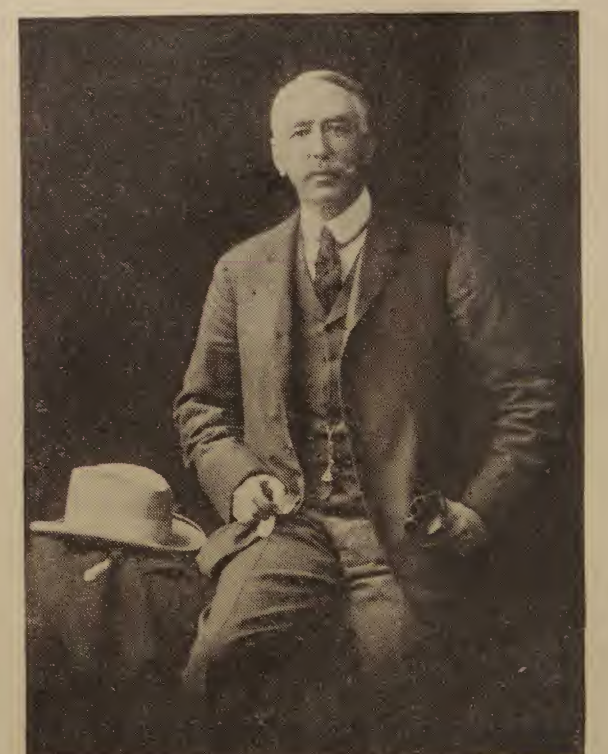
E. H. PORTER CO., INC.—General Contractors and Engineers. 15-17 Wallis street. Raymond E. Porter, Treasurer; Leslie R. Porter, President; Joseph A. Ryan, Clerk. Established 1884.

GEORGE C. VAUGHAN CO.—Sole Leather Manufacturers. Vaughan's Ivory Sole Leather. 96 Foster street. Gordon C. Vaughan, President; George C. Vaughan, Treasurer. Established 1904; Incorporated 1921.

THE L. B. SOUTHWICK CO.—Tanners of Sheepskins exclusively, producing a large and varied assortment of Black and Colored Sheep Leather for manufacturers of shoes, novelties and specialties. Capacity 1000 dozen per day. Executive offices and factories, Peabody; Sales offices, (Continued on page 21)



EUGENE B. FRASER, LYNN
Member-elect of Governor's Council from Essex County.



GENERAL FRANCIS HENRY APPLETON
Soldier, Statesman and Esteemed Citizen of Peabody

PEABODY HAS MODEL HIGH SCHOOL STRUCTURE

New annex built to Peabody High School at cost of over \$750,000 gives Leather City one of the largest and best equipped higher education centers in the Commonwealth. Ex-Mayor S. Howard Donnell signed contract for the much needed addition in 1920 and the School is a monument to his foresight and that of the School Committee which backed him up in his efforts to promote the education of Peabody boys and girls. The School Auditorium is without a peer in any Massachusetts Public School.



PEABODY'S MILLION DOLLAR HIGH SCHOOL AS IT LOOKS WITH ANNEX ON RIGHT. EQUIPPED WITH ONE OF THE BEST SCHOOL AUDITORIUMS IN THE WHOLE STATE.
Architects, Frank Irving Cooper Corporation, Boston.
Contractors, C. H. Cunningham & Son Co., Lynn.

In planning the new Peabody high school, the architects, the Frank Irving Cooper Corporation of Boston, had the somewhat unusual problem of adding a large "annex" to a comparatively small building, the style of which must dominate the completed structure. This has been most successfully accomplished, as everyone who has seen the new building must realize. The older building had a central pavilion in which was the main entrance, with recesses on each side, extending beyond which were the

two wings, symmetrically disposed. This was the form followed out in the new structure, a great central pavilion, recesses on each side of it, and two wings, one of which was the entire older building. The older pattern has been developed on a large scale and the old high school finds itself one of the harmonious units of the new one. The only real change in the exterior of the older portion of the building is the removal of the former central doorway, and in its place have been installed windows

and finish to match the other panels of the same structure. The same pleasing tone of yellow brick that characterized the older building has been used in the completed greater whole and the same kind of stone trimmings, so that harmony of color as well as design is maintained throughout. A point that strikes every one who visits the Peabody high school as it is, and remembers what it was, is the wisdom of the city fathers in selecting an original site which would lend

itself so admirably to that growth in the school population that is inevitable. Safety of the persons within the building and community service have been two matters emphasized by Mr. Cooper in the planning of the Peabody high school, although it should not be understood for a moment that the prime purpose of the school, to teach, has been anywhere overshadowed by other services. With reference to the safety of the occupants of the building, it is to

be remembered that under the laws, young people are obliged to spend a substantial portion of their waking hours within the schoolhouse walls. It is the duty, therefore, of the authorities to see to it that the safety of the children is assured. Use of the building for purposes other than strict school routine is of course voluntary with those who come, but whether at a lecture in the assembly hall, as spectators of sports in the gymnasium, as auditors at a concert in the music hall or as attendants at

Americanization sessions or other matters of instruction intended for adults, their quick and safe exit from the building in case of emergency is necessary. This point has been too much neglected by those responsible for the building of schoolhouses in this country, and periodically there comes the news of serious loss of life through the burning of a school building.

The Peabody authorities have looked at the matter of safety with great care. A wide corridor with concrete floor and fire resisting walls runs lengthwise of the building on each floor, with frequent stairways that discharge into non-choke exits, so that egress is made safe and certain for every occupant of the building. For the assembly hall and the gymnasium, in which considerable numbers may be gathered for regular exercise or for community service, the direct entrance is through the great main doorway, from the front, with clear passage to the doors of the hall, the axial corridor will furnish passage in case the main doorway becomes unavailable, while from the hall itself, special short runs of steps lead directly out of doors into the playground in the rear of the schoolhouse. Everything has been done, save the construction of an absolutely fireproof building, and desirable as this really is, the cost is at the present time practically prohibitive.

No architects in the eastern section of this country have been more active in the planning of schoolhouses than the Frank Irving Cooper Corporation of Boston, architects of the new Peabody high school. This activity has been due in part to the fact that Mr. Cooper has earned for himself a country-wide reputation as an advocate of "safety to pupils" while in school. He has applied the principles of greatest possible precautions in his plans, and with the result that his buildings have been especially commended for their safety.

Having a practice that included several states of the Union in its limits,

Mr. Cooper set out a dozen years ago to compare the building regulations of the different states, for his own convenience and use. He was struck with the marked inconsistency of the different state and city requirements for schoolhouse construction, and began the tabulation of the regulations for all the states. He was then requested by the Russell Sage Foundation of New York City to make some surveys of this kind for it, which were published by the Foundation and afterwards by the U. S. government. His work attracted the attention of the National Education Association and just before the entrance of the United States into the war, he was appointed chairman of the N. E. A. committee on standardization and planning of schoolhouse construction. In this capacity he undertook the analysis in different ways of some fifty of the leading schoolhouses in the country. During the quiet of war times that came over the architectural business as well as that of other professions, he was able to devote much time to the consideration of schoolhouse planning, and from his studies were evolved the existing N. E. A. standards of construction.

With reviving commercial activity the demand for new schoolhouses has again been established and within the past three or four years about a score of such structures have been planned by his office, or are now in the "works." Altogether in this and in past connections he has been architect for a couple of hundred schoolhouses, scattered over New England and the Middle States, but the present demand is for the larger capacity building, which the past few years of inactivity makes necessary, for the school population kept on growing, despite the lack of accommodations.

Following are some of the larger schoolhouses planned by Mr. Cooper and his associates within the past four years:

Completed—Ashburnham Academy dormitories, Brockton high school, Winthrop grammar school, Bridge-

(Continued on page 21)

STONE - UNDERHILL HEATING AND VENTILATING CO.

Engineers and Contractors

171 HARRISON AVENUE

BOSTON, :: MASS.

HEATING AND VENTILATING APPARATUS FOR SCHOOLHOUSES, FACTORIES AND PUBLIC BUILDINGS

Steam, Hot Water, Furnace and Mechanical Plants
High and Low Pressure Work

We installed the heating and ventilating apparatus in the new Peabody High School Building

LIGHT TELEPHONES FIXTURES REPAIR WORK POWER

RELIANCE ELECTRIC CO., Inc.

FRED R. FARWELL, President W. B. FLANDERS, Treasurer

Appliances, Engineering and Contracting

Offices & Factory
115 OXFORD STREET
2nd Floor

LYNN, MASS.

Salesroom
433 WASHINGTON STREET
Olympia Square

Among the Many Buildings Which We Have Electrically Equipped Are:—

PEABODY HIGH SCHOOL
WAKEFIELD HIGH SCHOOL
METHUEN HIGH SCHOOL
GREENFIELD HIGH SCHOOL
ADAMS HIGH SCHOOL
ST. JOSEPH'S PAROCHIAL SCHOOL (Salem)

CONGRESS BUILDING (Boston)
SOUTH PORTLAND (Me.) HIGH SCHOOL
BERLIN (N. H.) HIGH SCHOOL
PEOPLE'S NATIONAL BANK (Waterville, Me)
SEYMOUR (Conn.) NATIONAL BANK

THE ELECTRICAL EQUIPMENT OF THE PEABODY HIGH SCHOOL
IS SECOND TO NONE IN NEW ENGLAND

CHARLES H. CUNNINGHAM
President and Treasurer

TELEPHONES
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INCORPORATED

GENERAL CONTRACTORS
and ENGINEERS

23 Central Avenue, Lynn, Mass.

WE HAVE UNDER CONSTRUCTION AT THE PRESENT TIME

5 SCHOOLHOUSES
3 HOSPITALS
1 CHURCH
1 BRICK RESIDENCE

The cost of the above projects totals more than
\$2,000,000.00

DELANO MILL COMPANY * Lumber Dealers Building Finish and Cabinet Work

75 St. James Street

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PORTLAND, MAINE

We Furnished the Interior Finish for the New Peabody High School

HISTORICAL SKETCH OF PEABODY—TOWN AND CITY

(Continued from page 16)

his native land however. His gifts to Peabody and Danvers showed the place of his birth was not forgotten. His gifts amounted in all to \$12,000,000.00. Many times while in London he financially aided American enterprises when failure seemed evident. Mr. Peabody visited his native town after an absence of 20 years in 1856. He was tendered many public receptions but refused all but the one to his native town. His next and last visit to Peabody was in 1869. His health was failing. Returning to London he died November 4, 1869. The body was brought to Peabody on the English warship Monarch. Prince Arthur accompanied the remains and the funeral was held in the midst of one of the greatest storms in the history of Peabody. The burial was in Harmony Grove.

The last era in Peabody's history dates from 1916 when the Peabody Board of Trade at a forum meeting discussed a city charter for Peabody. This meeting resulted in an article being drawn up for the warrant for the March 1916 town meetings and

the voters declared themselves in favor of a committee of citizens to consider the advisability of asking the legislature to give Peabody the right to vote on a proposed city charter. Rep. Michael J. Sherry then in the legislature gave zealous efforts to the committee having the proposed bill in charge and the voters of Peabody by a majority vote adopted Plan B. charter.

Attorney S. Howard Donnell who had served as Town Moderator became the first Mayor of Peabody, taking office in January 1917. The Public Works Commission was done away with and a City Engineer placed in charge of the three departments.

Mayor Donnell was reelected. Under his administration Peabody became known throughout the commonwealth as a city having excellent streets. He was responsible also for the building of the new addition to the high school and the erection of the Ward Two schoolhouse. The voters of Essex County elected Mayor Donnell District Attorney in 1919 and he remained as Mayor until the end of his second term giving of his time as required in the office of District Attorney.

The honor of being the first President of the City Council of the City of Peabody went to William A. Shea, the present Mayor who succeeded Mayor Donnell in January 1921. Mayor Shea had served as Sewer Commissioner and Overseer of the Poor.

The world war added history to Peabody, for 1062 men joined the service and 26 gave their all for their country. James F. Ingraham and William H. Fay were members of the exemption board who passed on all enlistments. As in all wars in which our country was connected the same spirit existed. A tablet in city hall honors the memory of those who gave their lives in the war service.

So in a brief way we have outlined the history of Peabody. The events of recent years are familiar to all of us. The struggles of those who came here in the early days leaves an impression which should be a lesson to us of today. If we would do our share to boost Peabody there can be but one answer—Progress.

The many dates and history of earlier days were taken from a history of Peabody by Theodore M. Osborne a former librarian of Peabody Institute and a prominent citizen in the 80's.



PEABODY'S IMPOSING CITY HALL BUILT IN 1883 BY CITIZENS WHOSE VISION CAUSED THEM TO BUILD FOR PEABODY'S GROWTH AS A MUNICIPALITY.

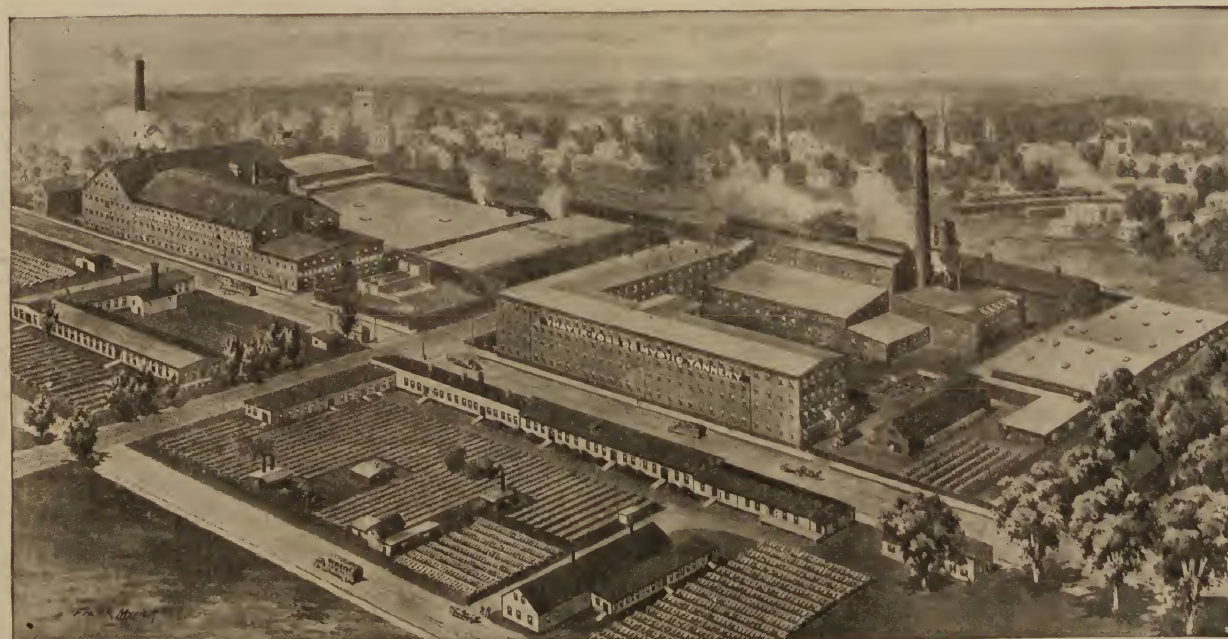


PHOTO OF THE CENTER GRAMMAR SCHOOL, FRANKLIN AND SCHOOL STREETS, BUILT IN 1869. RECENTLY EQUIPPED WITH MODERN FIRE ESCAPES

THAYER - FOSS COMPANY

BOSTON - PEABODY - WOBURN

Harry I. Thayer
President and Treasurer



PEABODY AND WOBURN TANNERIES

Lloyd J. Thayer
Vice Pres. and Gen. Manager

MANUFACTURERS OF

"Paramount" Patent Sides, "Polar White Buck," Colored Buck Kip Sides in all popular shades
Color "26" Sides

Flexible Splits, etc.



HIGHEST AWARD, GOLD MEDAL,
ST. LOUIS EXPOSITION, 1904

Over 100 Water Departments

use

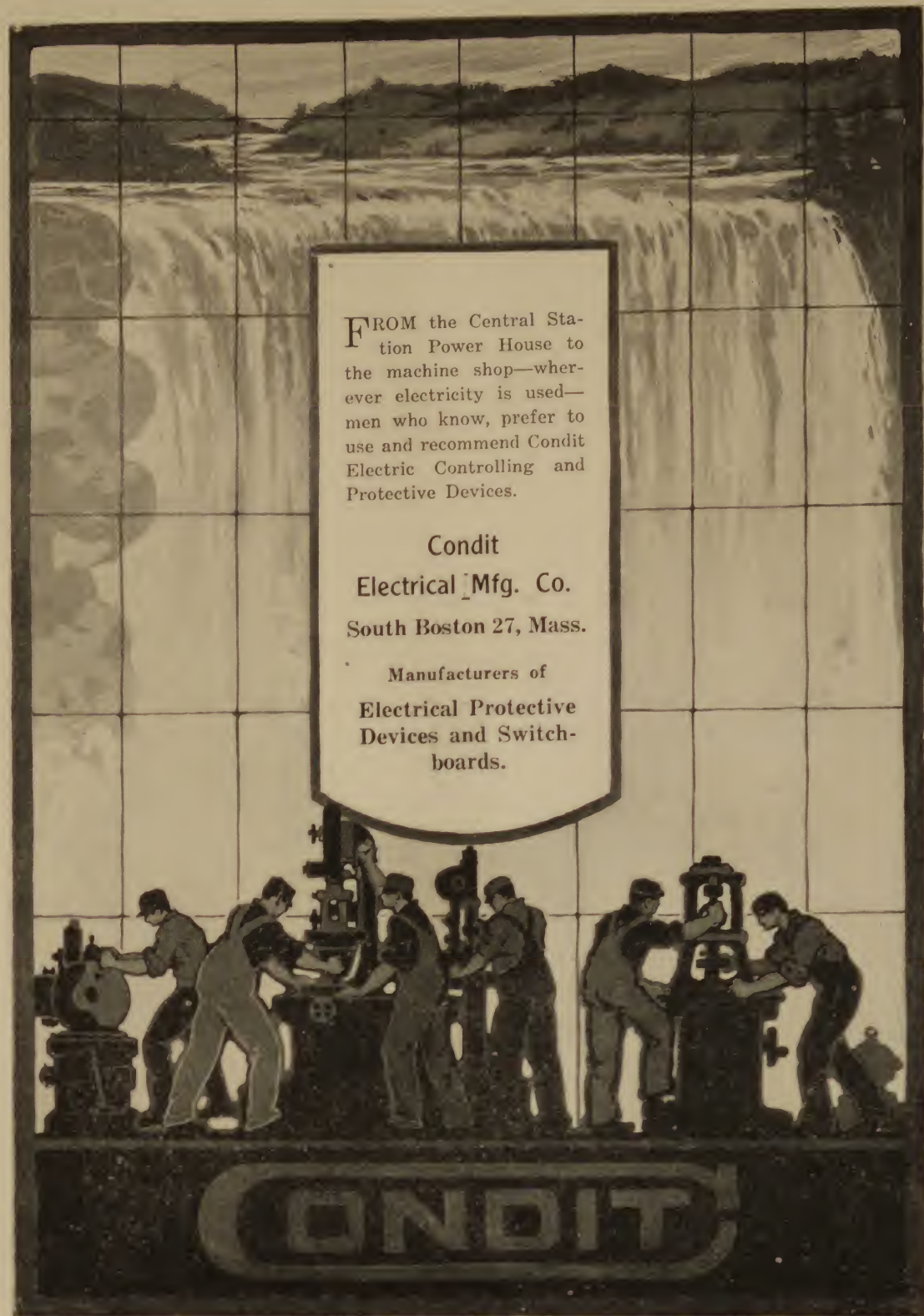
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Lined Iron Pipe and Fittings**

for their service connections

MANUFACTURED BY

**LEAD LINED IRON PIPE
COMPANY**

WAKEFIELD, MASSACHUSETTS



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In the Rexall Drug Store You Will Find More Practical Gifts at Popular Prices, Convenient for Your Selection, Than in Most Any Other Store. Prompt Service and Individual Attention.

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CARANOME PERFUME AND SETS \$3.50 to \$10.00
JONTEEL PERFUME AND SETS..... \$3.00 to \$6.00
BOUQUET RAMEE TOILET WATER..... \$1.50
VIOLET DULCE TOILET WATER..... \$1.00
BOUQUET DAZIRA EXTRACT AND SETS
\$3.50 to \$4.00

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A complete stock of individual pieces such as
MIRRORS, COMBS, BRUSHES, TRAYS, PUFF
BOXES, Etc.

LIGGETT'S, GUTH, MURRAY, HUYLER AND
DUTCH COTTAGE CHOCOLATES IN ATTRAC-
TIVE GIFT BOXES.
SPECIAL HARD CANDY MIXTURE..... 29c lb
XMAS RIBBON CANDY (2 lbs.)..... 49c

FOR THE MAN

CAMERAS—Complete Stock..... \$2.00 to \$30
SAFETY RAZORS..... 89c to \$10.00
FOUNTAIN PENS..... \$2.50 up
EVERSHARP PENCILS..... 50c up
PIPES..... 50c up
CIGARS, CIGARETTES AND TOBACCO
POUCHES.

STATIONERY

Stationery of distinction in attractive boxes for all
members of the family. Wide assortments
29c to \$2.50

SUGGESTIONS FOR THE FAMILY FOLKS

THERMOS LUNCH KITS, 1½ pt..... \$2.98
HOT WATER BOTTLES..... \$1.50 up
ELECTRIC VIBRATORS..... \$5.00 up
FRENCH KEWPIE DOLLS..... \$1.00
TALKING DOLLS..... 98c to \$2.98

GEORGE S. CURTIS

SELLING AGENTS

Patent and Glazed
Horse
Satin Calf, Suede Calf
Cordovan Butts
Norwegian Calf
Schwarz Bros. Co.
Harrison, N. J.

Kid
Chas. Beadenkopf & Co.
Wilmington, Del.

Calf
Grain and Suedes
Carr Leather Co.
Peabody, Mass.

Bark Patent Side
Bark Shoe Lining
Splits
General Leather Co.
Newark, N. J.

Imported
Morocco, Persians,
Skivers
W. Pearce & Co.
Northampton, Eng.

SELLING AGENTS

Patent Chrome, Colt,
Kip and Sides
Pyle Leather Co.
Wilmington

Chrome Splits
Bag Splits
Flexible Splits
U.S. Tanned Pigskin Co.
Peabody, Mass.

Sheepskins
Harris & Tipograph, Inc.
New York City

MOORE LEATHER CO.

Incorporated

95 South Street
Boston, Mass.

MANUFACTURERS OF

High Grade Indias and Soudans
FACTORY---PEABODY, MASS.



Established 1873

PROKOS P. KUTRUBES

41 Walnut Street
PEABODY, MASS.

Established 1905

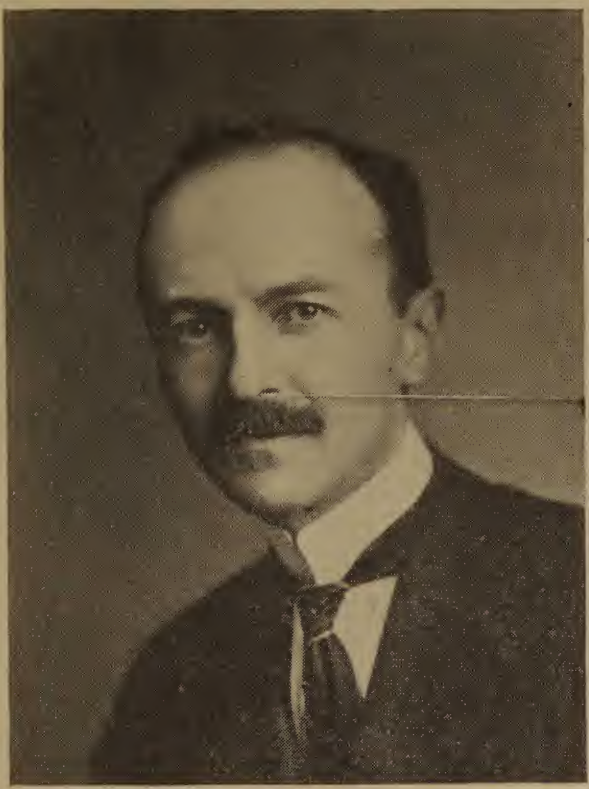
General Department Store

Clothing, Furnishings, Shoes, Rubbers, Bags, Trunks, Etc.

AGENT FOR EDISON PHONOGRAPH

Steamship Agent for all Ocean Lines. General Steamship Passenger
Agent for the National Greek Line.

BOSTON OFFICE, 15 KNEELAND STREET



HON. ALBERT P. WADLEIGH
of Merrimac who well represents Peabody in Senate

Progress of Our Tanners

(Continued from page 17)

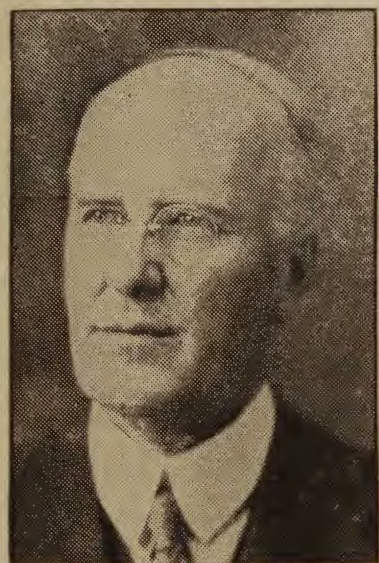
of Swift & Co. with ample capital to go the limit, this corporation, now the National Leather Co., is the octopus of the trade. They can produce 3000 hides, 2000 dozen sheepskins daily, not to mention specialties. They have been instrumental in doing far more than their share in keeping Peabody on the leather map.

In quoting from the Census report, something can be learned as to the output of Peabody. The latest report dates back to 1919, however, and with the dull business of the last two years, and the decline in prices, the figures today would be far different. We had at the time this report was made up, 91 manufacturing establishments, most of which were leather factories. The figures tell us 8000 men were employed and the average wage was rising \$1000 a year. There was manufactured that year \$52,906,732 worth of leather, the largest in the history of the business in Peabody.

So this article has dwelt briefly on the industry as seen from the standpoint of one whose life has been in close touch with it. The dates will not be vouched for, but whatever of history is combined here with the short review, is near facts, to say the least.



MICHAEL J. SHERRY
City Collector



ROBERT H. MITCHELL
Re-elected as County Commissioner

Leaders of City's Industry

(Continued from page 17)

Boston, New York and Chicago. Elliott L. Macdonald, President and General Manager; Maurice C. Hallett, Vice President; Elmer B. Thomas, Treasurer; Prentice H. Thomas, Secretary; Clarence W. Barnes, Clerk. Established over forty years ago. Incorporated in 1906.

A. H. WHIDDEN & SON, INC.—Hardware and Tanners' Supplies. 20 Main street, 4 Mill street. H. F. Whidden, President and Treasurer; I. S. Whidden, Clerk; Allen E. Whidden, Director. Established 1874. Incorporated 1902.

RICHARD YOUNG CO.—Peabody factory purchased from A. B. Clark estate in 1916; enlarged, remodelled and equipped with modern machinery under the supervision of Jesse Woolley, the superintendent. Established by Richard Young over 40 years ago. Incorporated 1898.

WOELFEL EMBOSSEING & DECORATING CO.—Embossers and Decorators of Leather, Cloth and Paper. 71 Pierpont street. Dennis E. O'Connor, President; Samuel Zellen, Treasurer. Established 1909.

NORTH SHORE LEATHER & EMBOSSEING CO.—Embossing all kinds of Leather. 111 Foster, and 145 Lowell street. Frank Hershenson, Prop. Established 1905 in Lynn; in Peabody since 1912.

WM. F. CARLIN—Real Estate and Insurance. Opposite City Hall. Established Oct. 15, 1919.

A. C. LAWRENCE LEATHER CO., NATIONAL CALFSKIN CO.—One of the largest Leather Manufacturers in the world. Established in 1860 by A. C. Lawrence.

E. W. MCCARTHY & CO.—Tanning and Finishing Goat and Sheep. Railroad avenue. E. W. McCarthy, E. T. McCarthy. Established 1898.

JOHN MCCARTHY & SON, INC.—Tanners and Finishers of Sheep Skins. 27 Howley street. John C. McCarthy, President; John J. McCarthy, Treasurer. Established 1872; Incorporated 1916.

High School Unsurpassed

(Continued from page 18)

water high school, Gardiner grammar school, Stratford grammar school, Caney Creek, Ky., Community Centres.

Under construction, or plans accepted, Hartford, Thomas Snell Weaver high school, Baldwinville high school, Gardner Prospect school, Longmeadow Junior high school, Wakefield high school.

Plans still on the drawing board—Adams Junior high school, Hartford Maple Avenue high school, Stratford, Conn., Senior-Junior high school.

C. H. Cunningham and Son, general contractors of Lynn, had supervision of the new high school annex construction and the building stands as a monument to the high character of their work. The electrical work and equipment furnished by the Reliance Electric Company of Lynn is the best of any school in New England. The Delano Mill Company of Portland, Me. are responsible for the handsome interior finish. The very latest in heating and ventilating system was installed by the Stone-Underhill Heating and Ventilating Company of Boston. The Condit Electrical Manufacturing Company of South Boston furnished the electrical protective equipment.



ALBERT ROBINSON
Superintendent of Schools



HON. RAYMOND H. TREFRY
County Commissioner-elect



MRS. SUSAN FERGUSON
President, Woman's Club



PEABODY'S HANDSOME HOSPITAL BEQUEATHED BY JOSIAH B. THOMAS



MRS. MARY C. HARRINGTON
Member of School Board

WM. F. SAWYER PEABODY'S OLDEST MERCHANT

(Continued from page 17)

His territory was increased in a few months to embrace New Hampshire and Vermont towns. Maine was soon added and he went as far as the Canadian provinces. He remained with this firm for eight years or until 1869, when the concern changed its name.

Mr. Sawyer remained with the new partners, Royce, Tuck & Co., until 1872, when the big Boston fire wiped out their store then located on Summer street, Boston. Following the fire Mr. Sawyer spent the next few months settling accounts for the firm in various parts of New England. The Boston firm had taken in two Peabody men as partners following the big Boston fire. These men were John P. Fernald and Cyrus Wilkins. Fernald had a dry goods store in the present Sawyer block and he induced Mr. Sawyer to come to Peabody in April, 1873, as his partner to manage the business. The firm became Fernald & Sawyer and in 1883, ten years later, Mr. Sawyer bought out his associate.

Mr. Sawyer was married April 18, 1869, to Miss Carrie Jones of Melrose. His entire wealth at that time was a deposit of \$25 in the School street savings bank, Boston, which

has remained untouched all these years and would defray the expenses of a winter's trip to tropical climes.

Three daughters blessed their union, the first died as an infant while Mr. and Mrs. Sawyer were living in Portland, Me., for a short year. The other two daughters are Mrs. Edward Nichols of Biddeford, Me., and Mrs. Edna Johnson, who resides with her parents on Lowell street, this city. Mr. Sawyer has a half brother, Asa, living in Lebanon, N. H.

Mr. Sawyer joined the Odd Fellows Lodge in Melrose shortly after he attained his majority and he, together with the late Stephen S. Littlefield, a member of the Salem Lodge, succeeded in getting a new charter for Holten Lodge of Odd Fellows, which was reorganized in Peabody in 1878.

Walter C. Bancroft of Everett, Alfred Moulton, William C. Smith and Mr. Sawyer are the only living four charter members of Holten Lodge.

He was the first Noble Grand of Holten Lodge on its reorganization. He is a member of Naumkeag En-

campment of Salem and belongs to the Patriarch Militant, I. O. O. F., having the title of a retired lieutenant colonel in that order. He is one of the best known figures at every state encampment of the Grand Lodge and has never lost his interest in promoting the Odd Fellows. He is also a member of Jordan Lodge of Masons.

He served as president of the board of trustees of the Peabody Institute. His only other municipal office is that of sinking fund commissioner of the city.

Mr. Sawyer has been a director in the Warren National bank for many years, being the oldest living director. He is vice president of the Warren Five Cents Savings bank and a member of its investment committee, also a director in the Peabody Co-operative bank. He is a director in the South Danvers Insurance Co. Mr. Sawyer attends the Universalist church.

Old landmarks now in Peabody square that were here in 1873 were the Allen block, the Upton block where Manning's restaurant is located, and the Thomas block, then known as Symonds' hotel. Mr. Sawyer once lived in the house adjoining the office of Dr. George W. Ewing on Main street, the building still standing.



SOUTH PEABODY CHURCH



GREEK CHURCH ON ENGLISH STREET

HAMBLET & HAYES CO.

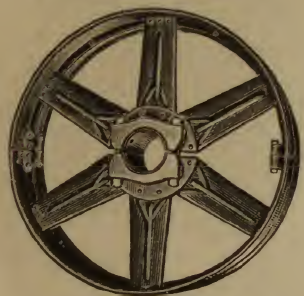
Manufacturers, Importers and Jobbers

Established 1897

AMERICAN STEEL
SPLIT PULLEYS
HANGERS
SHAFTING
COLLARS
COUPLING, ETC.

Mill, Factory and
Tanners' Supplies

H. & H. PATENT
WIRE CLEATS
CORNER BRACES
H. & H. PATENT
TOGGLES



OILS

For
TRUCKS, AUTOS, ENGINES,
MOTORS, MACHINERY, ETC.



STEEL HORSES FOR ALL KINDS OF LEATHER

"PREMIER" COTTON BELT
OAK LEATHER BELT
GLAZING STRAPS—GLASSES
OIL APRONS—SPONGES
RUBBER GLOVES
RUBBER MITTENS
TACKING NAILS



TACKING PINNERS
GUM TRAGACANTH
CLEARING STONES
TENTER HOOKS
AGATES—EMERY WHEELS
OILS—GREASES
CRAYONS—BRUSHES

NOT AFFECTED
by
STEAM, HEAT
DAMPNESS
ACID FUMES



UNEQUALED
for
DURABILITY
ECONOMY
STRENGTH

FOR BEAM HOUSE

It Lasts Longer
It Reduces Maintenance Cost

FOR TAN HOUSE WORK

It is The Cheapest in The End
It Transmits More Power

STORES:

2, 4 & 6 Railroad Ave.
PEABODY

125 Kingston St.
BOSTON



Vaughan's Ivory Sole Leather

Sides	Bellies	Cut Soles
Backs	Shoulders	Welting--Grooved and Beveled
Bends	Heads	Toplifts

FIBRE BOARD - MIDSOLES - OFFAL

The Sole that has made White Shoes Staple

MANUFACTURED BY

GEORGE C. VAUGHAN COMPANY
PEABODY, MASS.

JOHN J. DENSTEN
PRESIDENT

DAVID H. CROMPTON
VICE PRESIDENT

GEO. W. CHANDLER
TREASURER



DEALERS IN

Wool, Spinning, Plastering, Felting and
Upholstering Hair

*Felts of Every Description
for Tannery Use*

FACTORIES AT

PEABODY, MASS.,

PHILADELPHIA, PA.

Warren Five Cents Savings Bank

ESTABLISHED 1854

Deposits over \$6,250,000.00
Guaranty Fund and Surplus over \$574,700.00



THIS bank has always paid dollar for dollar, also a regular semi-annual dividend on all deposits of \$3 or more. The last five dividends have been at the rate of 5%.

SINCE its incorporation in 1854 this Mutual Savings Bank has returned to depositors in the shape of interest or dividends, the sum of \$5,803,879.03.

President, ARTHUR F. POOLE, 18 years with bank
Treasurer, ALBERT H. MERRILL, 56 years with bank
Asst. Treasurer, ABBOTT B. GALLOUPE, 33 years with bank

Peabody's Mutual Savings Bank

Woelfel Embossing and Decorating Co.

Incorporated 1909

Dennis E. O'Connor
PRESIDENT

Samuel Zetlen
TREASURER



71 Pierpont Street
Peabody,
Massachusetts

Embossers and Decorators of
Leather, Cloth and Paper

Embossing and Decorating for the Book, Bag,
Belt, Shoe and Slipper Trade

New England Sand and Gravel Company

Refiners of High Grade Sand and Gravel

High Test Concrete, Brick and Plaster Sand, Concrete Gravel, Granolithic and Roofing Gravel.

Modern and Efficient Plants. Rail Shipments via Boston & Maine and N. Y. N. H. & H. R. R. Fleet of Trucks available for prompt and reliable delivery.

Plants at West Peabody and Walpole, Mass.
Operators of Moore Sand & Gravel Co., So. Wilmington, Mass.

BOSTON OFFICE:

161 DEVONSHIRE STREET,

Telephone Main 3484-3485

New England Concrete Products Company

CONCRETE FOR PERMANENCE

Office
161 Devonshire Street

BOSTON 9, MASS.
PLANT:—WEST PEABODY, MASS.

Telephone
Main 3484-3485



FIRE PROOF—Reduce cost of Insurance.
WATER PROOF—Laboratory tests, practical tests over 10 years in America and over 80 years in Europe has proven the tile to be absolutely water and weather proof.
STRENGTH—A water seal roof will bear a live load of several hundred pounds.
PERMANENCY—Water seal tile roofs are past the experimental stage. When using it you can forget your roof, for it will last as long as the foundations. Has proven its supremacy in localities where extreme heat and cold predominate.
COLOR—Permanent method of manufacture eliminates all possibility of peeling, for it is a solid mass of concrete the color mixed with cement is dusted on and rubbed into the tile while wet.
RE-ROOFING—Can be laid over an old roof without removing the old shingles, guaranteeing a roof which will last for several generations without repair.

Have our Engineering Dept. give you an estimate. You will be surprised at the low cost.

ADDS VALUE AND BEAUTY TO ALL TYPES OF HOUSES AND BUILDINGS.

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Auto Trucking Teaming Taxi Service Funeral Work
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Our motto is SERVICE. We are at your call day or night. Our equipment is the best that can be obtained. We are ready to haul ANYTHING, ANYWHERE, ANYTIME. We give special attention to orders for limousines for theatre parties, lodge visitations, etc.

Boston—Beach 616-611

TELEPHONES

Peabody 151-152

CARR LEATHER CO.

MANUFACTURERS OF

FINE CALF LEATHERS, RUSSIA, SUEDE
AND GUN METAL

PEABODY, MASSACHUSETTS

The Place



OPPOSITE CITY HALL, PEABODY

REAL ESTATE and INSURANCE

Wm. F. CARLIN

Telephone Peabody 33

North Shore Leather and Embossing Company

FRANK HERSHENSON, Proprietor

Established in Lynn in 1905

Located in Peabody since 1912

Embossing of all kinds of Leather

111 Foster Street and 145 Lowell Street

PEABODY, MASS.

Hunt-Rankin Leather Co.

Manufacturers

Fine Calf Specialties



Factories
PEABODY, MASS.

Salesrooms
106 Beach Street
BOSTON, MASS.

Woburn Degreasing Co.

E. F. O'ROURKE, President

A. G. H. REIMOLD, Treasurer

C. PHILIP O'ROURKE, Asst. Treasurer

**Degreasing of all Kinds
of Leather**

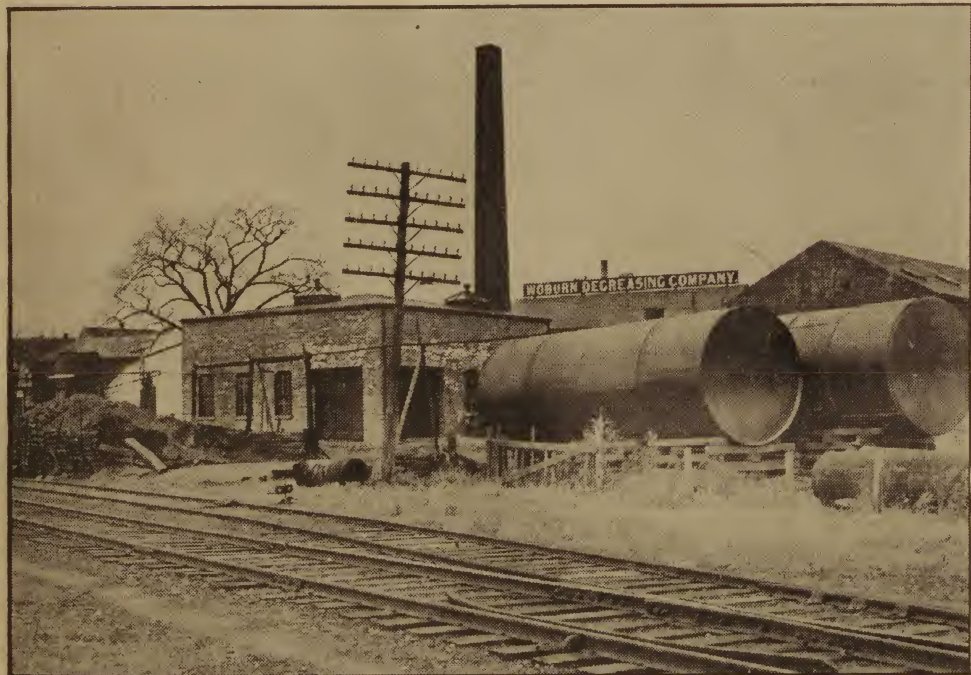


PHOTO OF OUR DEGREASING PLANT IN PEABODY

Plants in Peabody, Woburn and Harrison, N. J.

PEABODY—White Sheep, Calf and Side Leather. WOBURN—Patent Leather. HARRISON, N. J.—Automobile, Skivers and Kid Leather.

WE HAVE THE BEST EQUIPPED AND MOST UP-TO-DATE DEGREASING PLANTS IN THE COUNTRY



B. E. Cox Leather Co.

Wallis and Hardy Streets
PEABODY, MASS.

*Contract Sheepskin
Tanners*



Any and all kinds of Sheepskin Leather.
Capacity 700 dozen a day.

E. A. Woelfel-Cox, Inc.

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*Embossing and Decorating
of Leather, Cloth and Paper*



The largest establishment of its kind in the
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